

Overview of Earnings for 2Q FY2015

Japan Exchange Group, Inc.

October 30, 2015

I. Overview of Earnings for 2Q FY2015(April 1 – September 30, 2015)



^{*} This document is not subject to the audit procedures required under the Financial Instruments and Exchange Act. Please note that its contents have not been audited on a consolidated basis in accordance with the Act as of the time of disclosure.



Highlights and FY2015 Forecast

- Net income rose 46.6% year-on-year on the back of increased cash equities and derivatives trading and effective cost-cutting measures.
- The full-year earnings and dividend forecasts were revised upward on September 24, taking into account earnings performance and recent market conditions.
- A 2-for-1 stock split was conducted with an effective date of October 1, 2015.

(JPY mil.)

| | 1H (April – September) | | | | Full-year (April – March) | | | |
|----------------------|------------------------|--------|---------|----------|---------------------------|----------------------|---------|--|
| | 1H FY2014*1 | 1H | FY2015 | | FY2014 | FY2015 (For | ecast) | |
| | 1111 12011 | | y/y | FY2015 % | 1 12011 | (Revised on Sep. 24) | y/y | |
| Operating Revenue | 49,843 | 57,952 | + 16.3% | 53.7% | 106,167 | 108,000 | + 1.7% | |
| Operating Expenses | 26,198 | 23,302 | (11.1%) | 44.8% | 52,863 | 52,000 | (1.6%) | |
| Operating Income | 24,427 | 35,295 | + 44.5% | 62.5% | 53,529 | 56,500 | + 5.5% | |
| Net Income*2 | 16,292 | 23,879 | + 46.6% | 62.0% | 34,427 | 38,500 | + 11.8% | |
| EBITDA | 30,914 | 40,271 | | 65,743 | - | - | | |
| Dividend per share*3 | - | , - | | 25.0 yen | 42.0 yen | - | | |

^{*1} IFRS was adopted from the full-year earnings results for FY2014. 1H FY2014 figures are based on IFRS.

> Average Daily Trading Volume/Value of Major Products

| | 1H FY2014 | 1111 12010 | | FY2014 | FY2015 (Assumptions for forecasts) | | |
|--|-------------------|-------------------|-------|-------------------|------------------------------------|-------|--|
| | (Apr Sep.) | (Apr Sep.) | y/y | | (Revised on Sep. 24) | y/y | |
| Cash Equities (trading value) *1 | JPY 2,455.8 bil. | JPY 3,496.5 bil. | + 42% | JPY 2,856.4 bil | JPY 3,000.0 bil. | + 5% | |
| TOPIX Futures (trading volume) | 73,099 contracts | 92,985 contracts | + 27% | 84,785 contracts | 100,000 contracts | + 18% | |
| Nikkei 225 Futures (trading volume) *2 | 147,611 contracts | 229,809 contracts | + 56% | 186,565 contracts | 223,000 contracts | + 20% | |
| Nikkei 225 Options (trading value) *3 | JPY 22.1 bil. | JPY 29.3 bil. | + 33% | JPY 27.8 bil. | JPY 27.0 bil. | (3%) | |
| 10-year JGB Futures (trading volume) | 34,035 contracts | 35,720 contracts | + 5% | 36,745 contracts | 39,000 contracts | + 6% | |

^{*1} Total value of daily averages of auction and off-auction trading of common stocks on 1st/2nd Sections, Mothers, JASDAQ, TOKYO PRO Market, and ETFs/ETNs, REITs etc.

^{*2} Net income attributable to owners of the parent company.

^{*3} Total of 2Q-end and year-end figures. Dividend forecast considers the 2-for-1 stock split conducted with an effective date of October 1, 2015.

^{*2} Contracts of Nikkei 225 mini are calculated using a factor of 1/10. *3 Excluding Weekly Options



Operating Revenue

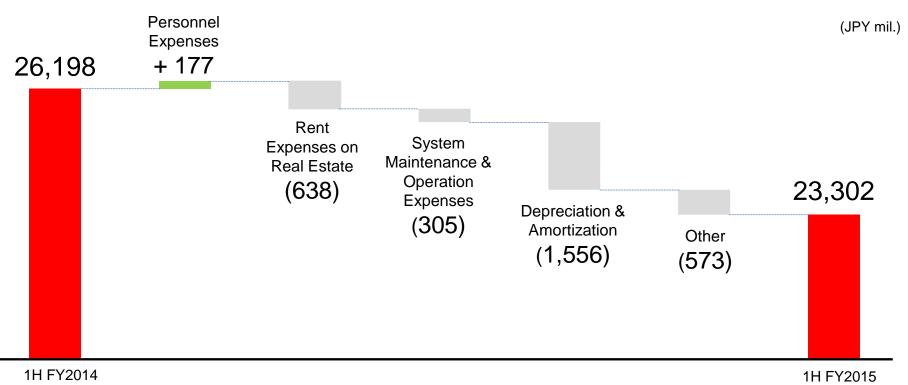
- Trading and clearing services revenues grew due to increased cash equities and derivatives trading.
- Listing services revenue also grew due to an increase in public offerings.
- Information services revenue growth was boosted by expanding index licensing business.





Operating Expenses

- Rent expenses on real estate decreased due to lower rent for the TSE building.
- Depreciation and amortization decreased sharply with the end of depreciation of the initial investment in the previous arrowhead cash equities trading system in December 2014. Depreciation for new arrowhead, launched in September, has begun.



II. Business Developments



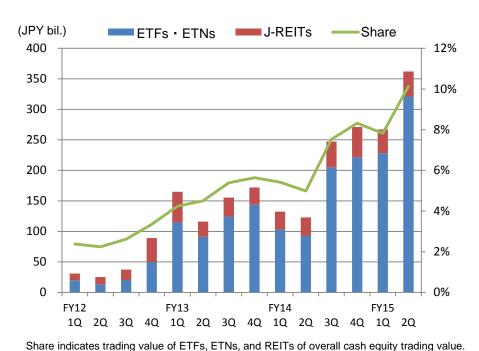


Source: TSE

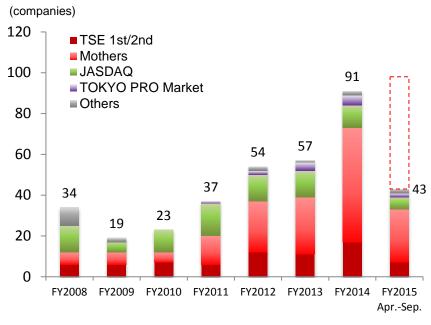
Cash Equities

- On September 24, arrowhead was upgraded to offer a more reliable and convenient market.
- On August 25, ETF intraday trading value exceeded JPY 1 trillion for the first time. The combined trading value of ETFs, ETNs, and REITs has grown to over 10% of overall cash equities trading value.
- IPOs recorded a year-on-year increase from 27 to 41 companies.

> ADV of ETFs/ETNs and REITs



> IPOs in Japan



ie.

Source: TSE and other securities exchanges



Derivatives

- TAIEX Futures and FTSE China 50 Index Futures will be launched together with the next derivatives trading system in mid-2016.
- On October 15, calculation and publication of the new S&P/JPX JGB VIX Index began. This will be followed by the launch of the JPX JGB Futures Index Series in mid-2016.

Major derivative products

Japanese Equities

<Index>

- Nikkei 225 Futures
- Nikkei 225 mini
- Nikkei 225 Options
- Nikkei 225 Weekly Options (launched on May 25, 2015)
- TOPIX Futures
- mini-TOPIX Futures
- Nikkei 225 VI Futures
- JPX-Nikkei 400 Futures (launched on Nov. 25, 2014)
- JPX-Nikkei 400 Options (mid-2016 launch)
- TSE Mothers Index Futures (mid-2016 launch)

<Stock>

· Securities Options

Foreign Equities

- U.S. stocks: DJIA Futures
- Indian stocks: CNX Nifty Futures (launched on Mar. 24, 2014)
- Taiwanese stocks: TAIEX Futures (mid-2016 launch)
- <u>Chinese stocks: FTSE China 50 Index Futures</u> (mid-2016 launch)

Bonds

- 10-year JGB Futures
- Options on 10-year JGB Futures
- 20-year JGB Futures

(Re-launched on Apr. 7, 2014, specifications revised on Jul. 6, 2015)

New JGB indices

S&P/JPX JGB VIX Index

Calculated and published from October 15.

Japan's first ever full-scale fixed income volatility index uses options on 10-year JGB futures to measure the implied volatility of JGBs.

JPX JGB Futures Index Series

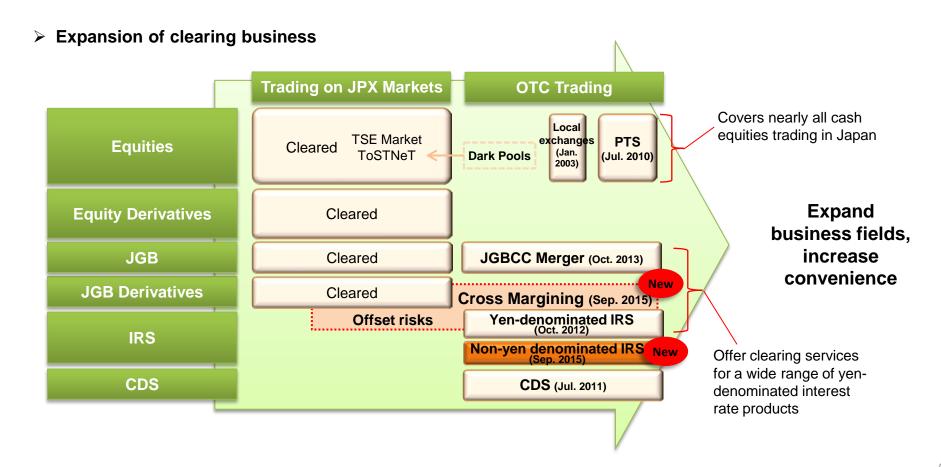
To launch in mid-2016

- ✓ JPX JGB Futures Index
- ✓ JPX JGB Futures Inverse Index
- ✓ JPX JGB Futures Leveraged Index
- ✓ JPX JGB Futures Double Inverse Index



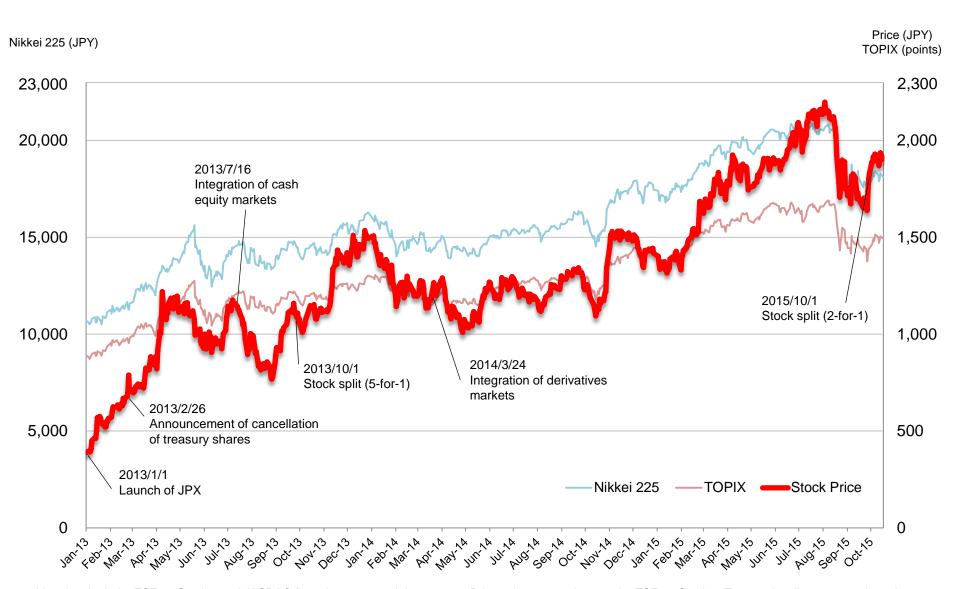
Expansion of Exchange Business Fields

On September 24, JSCC introduced cross margining between JGB futures and yen-denominated IRS to allow risk offsets. Also, clearing services for non-yen denominated IRS began on the same day.





JPX Stock Price



III. Reference Material





Quarterly Business Performance (IFRS*1)

| | | FY2 | FY2015 | | | |
|--------------------|--|--|---|--|--|--|
| | 1Q (Apr. 1, 2014- Jun. 30, 2014) | 2Q (Jul. 1, 2014- Sep. 30, 2014) | 3Q (Oct. 1, 2014- Dec. 31, 2014) | 4Q (Jan. 1, 2015- Mar. 31, 2015) | 1Q (Apr. 1, 2015- Jun. 30, 2015) | 2Q (Jul. 1, 2015- Sep. 30, 2015) |
| Operating Revenue | 24,826 | 25,017 | 29,057 | 27,266 | 27,802 | 30,149 |
| Operating Expenses | 13,083 | 13,114 | 13,644 | 13,021 | 11,498 | 11,803 |
| Operating Income | 12,157 | 12,269 | 15,704 | 13,397 | 16,737 | 18,558 |
| Net Income *2 | 7,921 | 8,370 | 10,488 | 7,647 | 10,773 | 13,106 |
| EBITDA | 14,997 | 15,916 | 19,223 | 15,606 | 18,878 | 21,393 |

^{*1} IFRS was adopted from the full-year earnings results for FY2014. Quarterly figures for FY2014 are also based on IFRS.

^{*2} Net income attributable to owners of the parent company.



Operating Revenue (IFRS*1)

| | FY2014 | | | | FY2015 | | | |
|--------------------------------------|---------------------------------------|--------------------------------------|--|--------------------------------------|---------------------------------------|--------|----------------------------|-------|
| | 1Q (Apr.1, 2014- Jun. 30, 2014) | 2Q (Jul.1, 2014- Sep.30, 2014) | 3Q (Oct. 1, 2014- Dec. 31, 2014) | 4Q (Jan.1, 2015- Mar.31, 2015) | 1Q (Apr.1, 2015- Jun. 30, 2015) | (Jul.1 | 2Q , 2015- 30, 2015) | |
| | Amount | Amount | Amount | Amount | Amount | Amount | Ratio | y/y |
| Trading services revenue | 11,140 | 11,517 | 13,475 | 12,564 | 12,912 | 14,045 | 47% | + 22% |
| Transaction Fees | 9,092 | 9,452 | 11,323 | 10,352 | 10,684 | 11,749 | | + 24% |
| Cash Equities | 6,753 | 6,866 | 7,583 | 7,502 | 7,985 | 8,117 | | |
| Derivatives | 2,339 | 2,585 | 3,739 | 2,849 | 2,699 | 3,631 | 31%* ² | |
| TOPIX Futures | 396 | 412 | 539 | 468 | 441 | 529 | | + 28% |
| Nikkei 225 Futures (incl. mini) | 856 | 966 | 1,456 | 1,102 | 1,069 | 1,526 | | + 58% |
| Nikkei 225 Options *3 | 685 | 725 | 1,217 | 746 | 661 | 1,099 | | + 52% |
| 10-year JGB Futures | 355 | 428 | 449 | 446 | 437 | 388 | | (9%) |
| Others | 45 | 53 | 77 | 85 | 88 | 86 | | + 63% |
| Basic Fees | 268 | 267 | 266 | 265 | 266 | 265 | | (1%) |
| Access Fees | 1,147 | 1,144 | 1,218 | 1,219 | 1,231 | 1,306 | | + 14% |
| Trading System Facilities Usage Fees | 615 | 637 | 642 | 705 | 709 | 700 | | + 10% |
| Others | 16 | 16 | 24 | 21 | 21 | 24 | | + 49% |
| Clearing services revenue | 4,462 | 4,506 | 5,962 | 5,161 | 5,643 | 6,028 | 20% | + 34% |
| Listing services revenue | 2,875 | 3,045 | 3,284 | 3,043 | 2,900 | 3,572 | 12% | + 17% |
| Initial/Additional Listing Fees | 1,060 | 1,196 | 1,385 | 1,120 | 985 | 1,632 | | + 36% |
| Annual Listing Fees | 1,814 | 1,849 | 1,899 | 1,923 | 1,914 | 1,940 | | + 5% |
| Information services revenue | 4,035 | 3,811 | 4,153 | 4,310 | 4,358 | 4,421 | 15% | + 16% |
| Other operating revenue | 2,311 | 2,135 | 2,181 | 2,186 | 1,988 | 2,080 | 7 % | (3%) |
| arrownet Usage Fees*4 | 689 | 660 | 598 | 602 | 555 | 591 | | (10%) |
| Co-location Usage Fees | 622 | 646 | 660 | 683 | 689 | 721 | | + 12% |
| Others* ⁵ | 999 | 827 | 922 | 900 | 743 | 767 | | (7%) |
| Total | 24,826 | 25,017 | 29,057 | 27,266 | 27,802 | 30,149 | 100% | + 21% |

^{*1} IFRS was adopted from the full-year earnings results for FY2014. Quarterly figures for FY2014 are also based on IFRS.

^{*2} Figures are indicate percentage of Transaction Fees.

^{*3} Excluding Weekly Options.

^{*4} arrownet Usage Fees for 1Q and 2Q FY2014 include usage fees for OSE's GATENET, which was integrated with arrownet.

^{*5} Including Proximity Usage Fees.



Operating Expenses (IFRS*)

| | | FY2 | FY2015 | | | |
|---|--|--|--|--|--|--|
| | 1Q (Apr. 1, 2014- Jun. 30, 2014) | 2Q (Jul. 1, 2014- Sep. 30, 2014) | 3Q (Oct. 1, 2014- Dec. 31, 2014) | 4Q (Jan. 1, 2015- Mar. 31, 2015) | 1Q (Apr. 1, 2015- Jun. 30, 2015) | 2Q (Jul. 1, 2015- Sep. 30, 2015) |
| Personnel expenses | 3,702 | 3,639 | 3,692 | 4,230 | 3,785 | 3,734 |
| System maintenance & operation expenses | 2,584 | 2,443 | 2,470 | 2,447 | 2,330 | 2,392 |
| Depreciation & amortization | 2,637 | 2,898 | 3,299 | 1,968 | 1,904 | 2,075 |
| Rent expenses on real estates | 1,488 | 1,498 | 1,484 | 1,488 | 1,174 | 1,174 |
| Other | 2,669 | 2,634 | 2,697 | 2,886 | 2,304 | 2,426 |
| Total | 13,083 | 13,114 | 13,644 | 13,021 | 11,498 | 11,803 |

^{*} IFRS was adopted from the full-year earnings results for FY2014. Quarterly figures for FY2014 are also based on IFRS.



Consolidated Statement of Financial Position (IFRS)

| | As of Mar. 31,2015 | As of Sep. 30,2015 |
|--|--------------------|--------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 60,114 | 66,920 |
| Trade and other receivables | 10,300 | 11,244 |
| *1 Clearing business financial asset | s 25,635,085 | 27,217,137 |
| *2 Specified assets for deposits from clearing participants | 1,795,095 | 2,399,350 |
| *3 Specified assets for legal guarantee funds | 492 | 495 |
| Income tax receivables | 4,693 | 5,057 |
| Other financial assets | 42,869 | 48,700 |
| Other current assets | 1,844 | 1,314 |
| Total current assets | 27,550,495 | 29,750,220 |
| Non-current assets | | |
| Property and equipment | 8,573 | 8,573 |
| Goodwill | 67,374 | 67,374 |
| Intangible assets | 27,631 | 31,526 |
| Retirement benefit assets | 5,424 | 5,430 |
| Investments accounted for using the equity method | 6,806 | 7,435 |
| *5 Specified assets for default compensation reserve funds | on 27,948 | 27,948 |
| Other financial assets | 39,682 | 33,862 |
| Other non-current assets | 5,605 | 6,171 |
| Deferred tax assets | 7,230 | 2,978 |
| Total non-current assets | 196,276 | 191,301 |
| Total assets | 27,746,771 | 29,941,521 |

^{*1} Japan Securities Clearing Corporation (JSCC) guarantees settlement as a clearinghouse for financial instruments transactions by assuming obligations for trades by market participants to become the counterparty for such trades, posting claims and obligations for cleared trades under clearing business financial assets and liabilities.

| , | | | (JPY MII. |
|------|---|--------------------|--------------------|
| | | As of Mar. 31,2015 | As of Sep. 30,2015 |
| Lial | bilities and equity | | |
| Lia | abilities | | |
| | Current liabilities | | |
| | Trade and other payables | 4,712 | 4,310 |
| *1 | Loans payable | 32,500 | 32,500 |
| | Clearing business financial liabilities | 25,635,085 | 27,217,137 |
| *2 | Doposito irom cioanng participanto | 1,795,095 | 2.399.350 |
| *3 | Legal guarantee funds | 492 | 495 |
| *4 | | 7,437 | 7,437 |
| | Income tax payables | 7,852 | 7,194 |
| | Other current liabilities | 5,626 | • |
| | Total current liabilities | 27,488,802 | 29,673,469 |
| | Non-current liabilities | | |
| | Retirement benefit liabilities | 7,039 | 7,118 |
| | Other non-current liabilities | 2,488 | , - |
| | Deferred tax liabilities | 6,875 | - , |
| | Total non-current liabilities | 16,403 | · |
| | Total liabilities | 27,505,206 | 29,689,028 |
| Ed | quity | | |
| | Share capital | 11,500 | 11,500 |
| | Capital surplus | 59,726 | 59,726 |
| | Treasury shares | (5) | (5) |
| | Other components of equity | 14,828 | 10,427 |
| *6 | Retained earnings | 149,562 | 164,657 |
| | Total equity attributable to owners of the parent company | 235,611 | 246,305 |
| | Non-controlling interests | 5,954 | 6,187 |
| | Total equity | 241,565 | 252,493 |
| To | otal liabilities and equity | 27,746,771 | 29,941,521 |
| | | | |

^{*2} Deposits from clearing participants requested by JSCC for covering the risk of clearing participants defaulting on their obligations.

^{*3} Deposits from trading participants requested by Tokyo Stock Exchange (TSE) and Osaka Exchange (OSE) for covering the risk at entrusting parties, etc. of trading participants defaulting on their obligations.

^{*4} Deposits from trading participants requested by TSE and OSE for covering the risk of trading participants defaulting on their obligations.

^{*5} Reserve funds for compensating losses incurred by JSCC in clearing operations.

^{*6} Including reserve funds for compensating losses incurred by JSCC in clearing operations.



Major Product Data

> Trading Volume/Value

| | FY2014 | | | | FY2015 | | |
|---|--|-------------|--|--|--|--|--|
| | 1Q (Apr. 1, 2014- Jun. 30, 2014) | • | 3Q (Oct. 1, 2014- Dec. 31, 2014) | 4Q (Jan. 1, 2015- Mar. 31, 2015) | 1Q (Apr. 1, 2015- Jun. 30, 2015) | 2Q (Jul. 1, 2015- Sep. 30, 2015) | |
| Trading Value of Cash Equities (JPY mil.) | | | | | | | |
| TSE 1st/2nd Section *1 | 128,665,627 | 132,276,215 | 171,078,880 | 168,409,808 | 180,820,436 | 189,247,280 | |
| Mothers *1 | 8,173,604 | 9,120,144 | 9,460,573 | 5,927,163 | 5,894,082 | 5,487,907 | |
| JASDAQ *1 | 6,429,667 | 6,352,007 | 4,653,689 | 4,827,723 | 5,409,453 | 4,458,234 | |
| ETFs/ETNs and REITs etc. *2 | 8,205,419 | 7,749,624 | 15,082,345 | 16,264,620 | 16,299,502 | 22,455,832 | |
| Derivatives Trading Volume (contracts) (Trading Value | e for Nikkei 225 | Options) | | | | | |
| TOPIX Futures | 4,540,465 | 4,596,852 | 6,155,327 | 5,564,453 | 5,152,726 | 6,284,469 | |
| Total Nikkei 225 Futures/mini *3 | 8,889,164 | 9,562,272 | 15,184,014 | 12,259,555 | 11,551,509 | 16,714,992 | |
| Nikkei 225 Futures | 5,111,644 | 5,422,599 | 8,402,820 | 6,656,040 | 6,041,354 | 8,736,954 | |
| Nikkei225mini | 37,775,200 | 41,396,736 | 67,811,949 | 56,035,157 | 55,101,557 | 79,780,382 | |
| Nikkei 225 Options (JPY mil.) *4 | 1,414,182 | 1,345,023 | 2,397,712 | 1,693,811 | 1,471,850 | 2,137,320 | |
| 10-year JGB Futures | 1,924,624 | 2,329,798 | 2,420,837 | 2,363,988 | 2,323,310 | 2,070,202 | |

> Average Daily Trading Volume/Value

| | | FY2 | 2014 | FY2015 | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|
| | 1Q | 2Q | 3Q | 4Q | 1Q | 2Q |
| | (Apr. 1, 2014- | (Jul. 1, 2014- | (Oct. 1, 2014- | (Jan. 1, 2015- | (Apr. 1, 2015- | (Jul. 1, 2015- |
| | Jun. 30, 2014) | Sep. 30, 2014) | Dec. 31, 2014) | Mar. 31, 2015) | Jun. 30, 2015) | Sep. 30, 2015) |
| Trading Value of Cash Equities (JPY mil.) *5 | 2,443,134 | 2,468,222 | 3,283,205 | 3,257,155 | 3,416,778 | 3,575,030 |
| Derivatives Trading Volume (contracts) (Trading Value | for Nikkei 225 | Options) | | | | |
| TOPIX Futures | 73,233 | 72,966 | 100,907 | 92,741 | 84,471 | 101,362 |
| Total Nikkei 225 Futures/mini *3 | 143,374 | 151,782 | 248,918 | 204,326 | 189,369 | 269,597 |
| Nikkei 225 Futures | 82,446 | 86,073 | 137,751 | 110,934 | 99,039 | 140,919 |
| Nikkei225mini | 609,277 | 657,091 | 1,111,671 | 933,919 | 903,304 | 1,286,780 |
| Nikkei 225 Options (JPY mil.) *4 | 22,809 | 21,350 | 39,307 | 28,230 | 24,129 | 34,473 |
| 10-year JGB Futures | 31,042 | 36,981 | 39,686 | 39,400 | 38,087 | 33,390 |

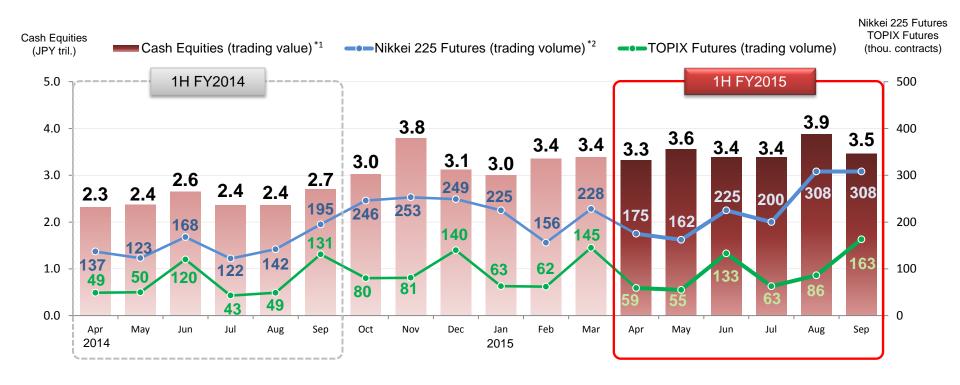
^{*1} Value of auction and off-auction trading of common stocks. *2 Total value of auction and off-auction trading. *3 Contracts of Nikkei 225 mini are calculated using a factor of 1/10. *4 Excluding weekly options. *5 Total value of daily averages of auction and off-auction trading of common stocks on 1st/2nd Sections, Mothers, JASDAQ, TOKYO PRO Market, and

ETFs/ETNs, REITs etc.



Average Daily Trading Volume/Value of Major Products

Average daily trading volume/value of major products



^{*1} Total value of daily averages of auction and off-auction trading of common stocks on 1st/2nd Sections, Mothers, JASDAQ, TOKYO PRO Market, and ETFs/ETNs, REITs etc.

^{*2} Contracts of Nikkei 225 mini are calculated using a factor of 1/10.



Japanese Stock Market





Outline of JPX Stock

| Stock Code | 8697 |
|--------------------------------------|---|
| Listed Exchange | Tokyo Stock Exchange 1 st Section |
| Fiscal Year End | March 31 |
| Annual General Shareholders Meeting | June |
| Record Date | March 31 |
| Number of Shares in One Trading Unit | 100 shares |
| Total number of shares issued | 549,069,100 shares |
| Basic Policy on Profit Distribution | JPX adopts a dividend policy with a target payout ratio of about 60% tied to business performance while giving due consideration to the importance of internal reserves for the following purposes: Maintaining sound financial health as a financial instruments exchange group, Preparing for risks as a clearing organization, and Enabling the group to pursue investment opportunities to raise the competitiveness of its markets as they arise. |





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